

Scott A. Harkins, Owner

San Miguel Mountain & River Products

Like most of us in the fly fishing industry, I'm a lifelong angler and have roots in the Atlanta, GA area. I'm currently in my 16th year as a manufacturer's sales representative and have 3 employees representing twelve manufacturers in the fly, conventional and outdoor markets in the territory of Colorado, Utah and New Mexico.

My origins in the industry began at age 14 sweeping floors and tying flies for a local Atlanta fly shop. After several years of retail, I served a four year stint as a guide in Alaska, followed by managing a fly shop and guide service in Telluride, CO. Wedged somewhere in between, I attended Washington and Lee University in Lexington, VA, graduating with a degree in Geology in 1992.

I joined the AFFTA Board in 2007 and was elected by the Board as AFFTA's Treasurer in 2009. In addition, I'm currently serving on the Nomination and Membership committees. My initial interest to serve on the Board was a realization that if I wanted to see a positive change within our industry, I needed to jump in the trenches. I understand the need for a fresh approach to AFFTA, as well as the importance for the unification of our retailers, manufacturers, representatives and media. We are a small industry and cannot achieve our goals as a divided group.

Through my short tenure on the AFFTA Board I can sense a change and am excited that if I can contribute another term, I can help create a climate where we can work together to achieve the goals needed for the longevity of our sport. I've walked in many shoes throughout our industry, I know many of you on multiple levels, and I feel I'm well qualified to help steer our organization in a direction to unify our industry.

This is the first open election in the history of the AFFTA Board, a step in the right direction, so I thank you for your consideration and hope you'll place your trust in me for the next three years.